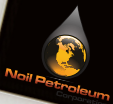


Fuel Price Assurance

Safe-guard your business
against market fuel cost
volatility and supply with
Price Risk Management



One aspect that can stymie and jeopardise the success of any organization is the unreliable, sometimes unstable, cost of fuel.

Make way for Price Risk Management, from Noil Petroleum Corporation. Fluctuating costs, be gone.

With +60 years' experience in fuel coordination and logistics, Noil Petroleum Corporation recognizes how volatility of fuel supply and cost can influence your operations; making your budgeting process a challenge, stressing margins and significantly delaying your business goals and targets.

With our straightforward, efficient Price Risk Management solutions, we place your operation on a fuel agreement that matches your continuing requirements, in turn, delivering predictability across all future fuel spend.

This brochure provides a general outline of our series of Price Risk Management solutions. For additional detail, or to discuss your specific fuel buying needs, please contact the Noil team at info@noilcorp.com or visit www.noilcorp.com/solutions/price-risk-management.

Secured Pricing

Our Secure Pricing option empowers our customers to buy a pre-set monthly volume of fuel, in bulk and at a flat price, for an agreed-to period.

Client Advantages:

- Provides flexible options for delivery across numerous sites.
- A reassurance of supply and more stability.
- Full upside protection.
- Generally, encompasses the opportunity of rolling volume forward (subject to your individual price agreement).
- Removes volatility of fuel costs and simplifies your budgeting methods

Obligation: 'Take or pay' will apply. Once committed to a specified volume, you must either take the agreed-to amount, or cover the cost of the product itself.



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Capped Pricing

With our 'capped' pricing option, we set an agreed maximum price per specified volume amount for the duration of your agreement, with no fixed minimum price

If the market spot price falls below the capped maximum price, you pay the spot price during the whole period of your agreement. If the market spot price rises above the capped price, you pay only the agreed maximum price during your agreement.

Key benefits

- Capped price can be applied to delivery across numerous sites
- Guaranteed max-price for your fuel purchases; limits risk and market volatility
- A reassurance of supply and more stability
- Benefit from lower prices with no minimum price required

.Obligation: All Capped Pricing contracts are subject to a pre-agreed, per-specified volume fee

We're here to help with the tough decisions

What if market prices decrease but I'm already locked into a secured fuel price package?

The agreement is binding and you're still locked into the original price; you will experience no volatility in the marketplace, allowing you to forecast and budget more efficiently.

Once committed to lift a specified volume on my secured price fuel program, will I have to 'take or pay'?

Yes. You must either take the agreed-to amount, or repay the fees and cost associated with the product.

Price volatility worries me – rising or falling pricing might leave me uncompetitive in my business, what do you suggest?

This is a common concern and it's the very reason for our 'Capped Price' offering. In this case, we recommended a fee per specified fuel quantity. Essentially, you can have a set max rate but if the market price drops lower than our agreed-to max price then you pay the current price on the market.

My customers prefer secured pricing but, when fuel prices increase, it's easiest to pass this cost onto them. What would your recommendation be in this case?

Your fuel price can be secured at the market rate and we can show you how to pass the increase onto your customer, through your original contract with them.

Other suppliers have said that they will not offer me secure price contracts because of the associated risks. Why then can you offer me this option?

We remain price-neutral. For us, being fully-hedged guarantees that there is no associated risk. We feel it essential for you to work with a company that has vast knowledge and experience in this industry. We have been doing this for more than 60 years and fully comprehend your predictability budget requirements.

I've noticed that you have offered secured prices that are higher than the current market price, but sometime lower. Why?

Just as market prices change, so does its structure; subsequently, secured prices are at times below or above the market rate. Our goal is to provide you and your team with this informed view and transparency to make the right decision for your particular situation.

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Your trusted partner in Price Risk Management

At Noil Petroleum Corporation, we understand your needs, and bring you the best solutions. We are committed to our customers, employees, environment, and our community. We do everything with integrity, ethically, while providing the most value to you, our client.

Noil delivers the energy solutions our customers demand to succeed across land, air or sea. We are the trusted name for acquiring exemplary commercial gasoline and commercial diesel for all our business customers. That's how we behave as an organization; with transparency and honesty. And we intend to keep it that way.

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Noil Petroleum
Corporation

www.noilcorp.com